

Southside Virginia Tech Prep Consortium									
School District: Lunenburg County (LCPS)					Community College: Southside Virginia Community College (SVCC)				
Advanced Studies Diploma - 24 units					Program Name: Business Management - Marketing Focus				
					Associate in Applied Science-68 credits				
Secondary					Post Secondary				
Subject	Grade 9	Grade 10	Grade 11	Grade 12	Freshman A	Freshman B	Sophomore A	Sophomore B	Potential Tech Prep Articulated Courses (Bold)
English	English 9	English 10	English 11	DE English <sup>5</sup> or English 12	Communication Processes I or College Composition I <sup>5</sup>	Communication Processes II or College Composition II or Public Speaking			LCPS _____ SVCC _____ <sup>1</sup> Principles of Business Introduction to Business
Mathematics	Mathematics	Mathematics	Mathematics	Mathematics	Introduction Mathematics	Business Math I			<sup>2</sup> Computer Information Systems Computer Concepts with Applications
Science	Science	Science	Science	Science					<sup>3</sup> Marketing Education II Marketing Elective
Social Studies	World History 1500 to present	World Geography	VA / US History	DE Government or VA / US Government					
Health/Phy Ed	Health/PE 9	Health/PE 10			Health/Phys Ed Elective		Health/Phys Ed Elective		<b>Recommended Articulated Courses (Bold)</b>
Foreign Lang.	Foreign Language	Foreign Language	Foreign Language						LCPS _____ SVCC _____ <sup>4</sup> Desktop/Multimedia Publications Business Graphics
Occupational	Keyboarding Applications	Principles of Business <sup>1</sup>	Computer Information Systems <sup>2</sup>		Introduction to Business <sup>1</sup>	Principles of Management	Principles of Supervision	Seminar and Project or BUS Elective	
Occupational				Accounting		ACC, BUS, MKT, FIN, IST or REA	Principles of Accounting I	Principles of Accounting II	<b>Potential Dual Enrollment Courses (Italics)</b>
Occupational			Fundamentals of Marketing	Marketing Education II <sup>3</sup>	Computer Concepts or Microcomputer Software <sup>2</sup>	BUS or IST Elective	Business Law I	Principles of Federal Taxation	<sup>5</sup> DE English takes the place of Communication Processes I or College
Other				Elective <sup>4</sup>	Humanities Elective	BUS, MKT, FIN or REA Elective <sup>3</sup>	Principles of Macroeconomics I	Principles of Microeconomics II	
Other	Elective	Elective	Elective	Elective	Orientation		Human Resource Management	Financial Management or FIN Elective	
	*Desktop/Multimedia Presentations Recommended								
<b>Guidelines and procedures governing this Agreement</b>									
Schedule of courses may vary but other changes to program must be approved by LCPS Guidance and an SVCC Division Chair.									
In order to receive articulation credit under this agreement, students must graduate with at least a 2.0 overall average (on a 4.0 scale).									
In order to receive articulated credit on a particular course, a student must receive a "B" or better on the course.									
Courses accepted for articulation credit at SVCC may not transfer to other institutions.									
Although college placement tests will be administered, no examination on articulated courses will be required if students enroll in the Tech Prep Associate Degree or Certificate Program at SVCC within two years of graduation. Thereafter, SVCC may, at its discretion, require proof of program content retention.									
Tech Prep students pursuing an Associates Degree will receive credit for a maximum of four articulated, non-dual-enrollment courses (two for a Certificate Program).									
If a qualifying student has credit for more than four of the approved articulated courses, SVCC will waive those additional approved courses.									
However, the student will be required to take Program related electives in lieu of the waived courses.									
Students are responsible for ensuring that information regarding qualifying articulation courses are brought to the attention of their SVCC Faculty Advisor									
									January 10, 2002
The statements and provision in this program sheet are not to be regarded as a contract between the student, School, and College that cannot be recalled. The College reserves the right to change, when warranted, any of the provisions, schedules, programs, or courses as might be required. Changes may be made to this agreement as considered necessary by the School and the College.									
Unless stated as otherwise, the requirements set forth on this page reflect the School and College standards/requirements for the year 2001-2002.									